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Aerospace Manufacturers Association lands contract

by Lynn Stevens | Business Review Western Michigan
Tuesday June 24, 2008, 2:40 PM

The Michigan Aerospace Manufacturers Association landed a four-year contract for one of its members to produce fasteners for military and commercial aircraft.

Grand Rapids-based Imperial Metal Products, a precision machining company, will produce the fasteners in over 200 styles. The deal is valued at over \$1 million, but the association would not disclose the exact amount. Imperial Metal Products could not be reached for comment this afternoon.

"We are very excited about receiving this business, which is our largest contract since our launch in September of 2007," said MAMA vice president Craig Wolff in a prepared statement.

He did not name the contracting company due to its request for confidentiality, but described it as a Fortune 100 aerospace company "that is not in Michigan."

MAMA is not a trade association in conventional terms, Wolff said. Its role is strictly to win work for member companies. It is based in Grand Rapids but has 24 member companies across Michigan.

"We work with our members to identify opportunities with major aerospace firms, domestic and international," Wolff said in an interview. "It is our role to bring the parties together, take them through the RFQ process, and help members -- not transition out of automotive -- but help them diversify into the rapidly growing field of aeronautics."

MAMA will itself see one of its member companies...

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MAMA sells itself as a one-stop shop for aerospace companies seeking manufacturers.

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