



Tuesday May 12, 2015

7205 Sterling Ponds Court  
Sterling Heights, Michigan 48312

## DOING BUSINESS WITH BOEING

2:00 pm – 5:00 pm

### Registration Required

Register here: <https://www.eventbrite.com/e/doing-business-with-boeing-tickets-16760321573>

Aspiring Boeing suppliers attending one of these sessions will learn of Boeing’s current and future needs and requirements, the process for becoming a supplier to Boeing or to their Tier 1-5 supply chain, and resources and training that will make a supplier more attractive to the Boeing supply chain.

Presenters

Speakers Include:



**Gavin Brown**

Executive Director  
Michigan Aerospace Manufacturers Association

Gavin will provide an industry update and overview of MAMA’s Aerospace Supplier Development Program.



**Janice R. Greene, PhD**

Economic Development Strategy & Business Intelligence  
Supplier Management  
Boeing Commercial Airplanes

Janice will be presenting requirements for companies interested in doing business with both Boeing and Boeing’s sub-tier suppliers. She will also share how Boeing’s expectations for successful suppliers will evolve over the next few years.



**Michael Cassel**

Director, State and Local Government Operations  
The Boeing Company

Michael will be presenting on importance of international business and exports to The Boeing Company and its supply chain.



**Gary Nustad**

Executive Director of Strategic Development  
Michigan Financial Companies

Gary will be presenting a program entitled: *Business Killers: The Six Mistakes that can Kill a Business*. Identify and fix situations that can make doing business with your company a risky proposition.